I.

IPBT Annual Program Review Update Real Estate

Program Description					
A. What is the primary mission of your program? (check all that apply)					
Basic Skills Cultural and Personal Enrichment					
Transfer Academic Support/Learning Resources					
x Career/Technical					
B. Program Description					
1 If applicable, note the number of certificates and degrees that have been awarded in the previous academic year.					
Http://research.fhda.edu/factbook/deanzadegrees/dadivisions.htm					
CTE programs refer to CTE Program Review Addenda Reports: www.deanza.edu/gov/IPBT/resources.html					
0 # Certificates of Achievement					
# Certificate of Achievement-Advanced					
1 # AS, AA Degrees					
2 If the program serves staff or students in a capacity <i>other than traditional instruction</i> , e.g. tutorial support, please answer the following two					
questions. Otherwise, skip to section II below.					
a. How many people are served?					
# Students # Staff					
# Faculty					
b. Number of employees associated with the program?					
# Students # Faculty					
# Staff 8 # Part-Time Faculty					
Methods of Evaluation and Assessment					
A. Attach the "Program Review Data Sheet". Briefly, address student success data relative to your program by answering the items listed below (refer to					
$the \ link): www.research.fhda.edu/program review/DAP rogram Review/DeAnza_PR_Div_pdf/De\ AnzaProgram ReviewDiv/htm$					

II.

Growth or decline in underrepresented populations (Latina/o, African Ancestry, Pacific Islander, Filipino)

Explanation:	Underrepresented populations have decreased slightly in real numbers by approximately 44 students and success rates by
	about 4% over the past two years. In 2007-08 there were 158 underrepresented students enrolled with 109 enrolled in
	2010 with success rates falling from 60% in 2008 to 55% in 2010. However, there were gains in specific groups- with
	African Americans success rate going from 53% to 70% over the two years and Hispanics increasing their success rates
	from 60% in 2008 to 63% in 2010.

Trends related to closing the student equity gap relative to the college's stated goals, refer to http://www.deanza.edu/president/EducationalMasterPlan2010-2015Final.pdf, p.16

The real numbers are relatively small in that often students will enroll in more than one Real Estate course during a given Explanation: term. However, we are of the mind that access to the tutorial center, particularly at night would be helpful given that our program is currently offered exclusively at night.

3	What progress or achievement has the program made relative to the plans stated in the 2008 -09 Comprehensive Program Review, Section III.B,
	towards decreasing the student equity gap?

see: www.deanza.edu/gov/IPBT/program_review_files.html, "Program Review Reports, 2009"

Explanation:	As stated earlier, there has been improvement in specific groups - African American and Hispanic, but regression has been
	experienced in other groups - (Filipino, Native American and Pacific Islander) over the two year period.

4 Overall enrollment growth or decline of all student populations

Explanation:	The population was 946 students in the 2007-08 academic year, dipping to 718 in the 08-09 year and increasing to 949 in
	the 09-10 academic year. We attribute this primarily to the health of the California real estate market.

B. Did your program implement any curriculum, program reorganization, etc. changes as a response to changes in College/District policy, state laws, division/department/program level requirements or external agencies regulations? How did the change(s) affect your program?

Change:	e updated our course offerings and added a Foreclosure class to respond to the fiscal crisis in the real estate market		
Explanation:	We believe the added course offering helped bring additional students to our program specifically because of the Foreclosure course.		

C. Based on the 2008-09 Comprehensive Program Review, Section I.C. "Main Areas for Improvement", briefly address your program's progress in moving towards assessment or planning or current implementation of effective solutions.

see: www.deanza.edu/gov/IPBT/program_review_files.html, "Program Review Reports, 2009"

Explanation:	We have completed identifying our Strategic Learning Outcomes for all courses in the department and have gone through a
	full cycle of assessment in the courses that are offered on a quarterly basis. We plan to have assessed all courses offered by
	the end of the Fall, 2011 term. We have completed articulating our Program Level Outcomes as well. We continue to survive
	a very weak, unpredictable real estate market as well.

D. Career Technical Education (CTE) programs, provide regional, state, and labor market data, employment statistics, please see "CTE Program Review Addenda" at: www.deanza.edu/gov/IPBT/resources.html

Identify any significant trends that may affect your program relative to:

- 1) Curriculum Content;
- 2) Future plans for your program e.g. enrollment management plans.

X	No significant changes						
	Impact:	Impact: The real estate profession tends to swing wildly with the economy so our program tends to replicate the market pla					
		contraction in the industry, mentioned in our last program review remains and our advisory group believes we are at leat two years away from any market improvement.					
	Explanation:						

E. *Career Technical Education (CTE)*, provide recommendations from this year's Advisory Board (or other groups outside of your program, etc.) Briefly, address any significant recommendations from the group. Describe your program's progress in moving towards assessment or planning or current implementation of effective solutions.

No significant changes					
	The advisory board discussed the challenge of keeping the Real Estate Program viable during a recession. During the early 1990's the program was reduced to two -three courses per term. They are hopeful the college will remain committed to keeping the program during this downturn since the community looks to DeAnza for real estate education and training.				
_	The advisory board has always expressed concern about the difficulty of keeping our program going in a down market, but even in the worst of real estate recessions our enrollment and productivity remain strong.				

III.

		Explanation: The advisory board has always expressed concern about the difficulty of keeping our program going in a down market, but even in the worst of real estate recessions our enrollment and productivity remain strong.					
Sele	ect	IIIA or IIIB below:					
		Note instructions	s and materials for these sections can be f	ound at: https://www.de	eanza.edu/slo		
A.			Os primarily align to the <u>Institutional Core Comp</u> etencies" sheet(s) and "Program Level Outcome.		010-11 "Mapping Program Level Outcomes to		
	1	Describe the processes l	by which your program members have or will ass	sess program level outcomes	: (check those that apply)		
		x course-embedded	x surveys	F 9	(content and the supply)		
		Other, describe here:	a surveys				
	2		ummary Report or SSLO Summary Report (Divisi	ion Deans shall be sent that i	report) What percentage of courses that should		
		undergo a SLOAC proces	ss are:				
		NA	44% complete	22 in progress	34 to be assessed		
	3	Below, briefly describe t	the level of engagement by your program staff an	d faculty with the outcomes	assessment process (SLOAC, SSLOAC) since last		
		year?					
			have been involved in the process.				
	4		ments are you implementing as a result of the pr	rogram level assessment pro	cess? Describe enhancements that do not		
		require additional resou					
		summarize results:	review SLO's by Winter 11 term	Plan/Enhancement:	update courses as appropriate based on SLO completion		
		summarize results:		Plan/Enhancement:			
B. 1	For	programs whose PLOs pi	rimarily align to the Strategic Initiatives: Attach t	the 2010-11 "Mapping Progr	ram Level Outcomes to Strategic Initiatives"		
:	shee	et(s) and "Program Level	Outcomes Assessment Plan" sheet(s).				
	1	Describe the processes l	by which your program members have or will ass	sess program level outcomes	: (check those that apply)		
		x course-embedded	x surveys				
		Other, describe here:					
	2	Review the ECMS-SLO S	ummary Report or SSLO Summary Report (Divisi	ion Deans shall be sent that i	report) What percentage of courses that should		
		undergo a SLOAC proces	ss are:				
		NA	complete	in progress	to be assessed		

	3 Below, briefly describe the level of engagement by your program staff and faculty with the outcomes assessment process (SLOAC, SSLOAC) since last					
	year?					
	4 What program enhancements are you implementing as a result of the program level assessment process? Describe enhancements that do not require additional resources below:					
summarize results: Plan/Enhancement:						
		summarize results:		Plan/Enhancement:		
Dep IV.	Attach	nt Summary n 2008-09 Compreh e 2010-11 academic	ensive Program Review Budget Data F year.	orm. Add a column of	data that lists the amounts allocated	
	See: wv	vw.deanza.edu/gov/IPBT/p	rogram_review_files.html., "Program Review Reports	s 2008-09"		
V.	Resour	ce Requests include:	staff, faculty, materials, "B" Budget, facil	lity refresh, Measure C ed	quipment	
		•		•	• •	
	A Plea	ase submit un to three	faculty and/or staff requests below in ranked	order: (convithis section as n	(hahaa	
	71. 1100	Rank			iccucuj	
		Position:	replacement Continue at the current level for the next two yes	growth	get and the real estate market	
			continue at the current level for the next two year		I	
	1	Department:	erson will enhance or maintain the status quo of y	Contact Person, ext.		
	1	1	erson will enhance or maintain the status quo of yore Competencies, or Program goals/plans below		e student learning relative to the campus	
		i-iission, mstrutional co	ore competencies, or riogram goals/ plans below	•		
	2	Highlight FTE, PT/FTE 1	ratios and WSCH that support your request below	7:		
	2 Ingingari 12,1 1/1 12 Iudos and Woori aluc support your request below.					
	3 If applicable, discuss PLOAC assessment results that support the program need for this resource below:					
	4 Please note: It is an expectation that all resources that are allocated 2 or more years prior to the next comprehensive program review (2013-14) will be assessed relative to their contribution to the program, its course or program level outcomes and its program review criteria. In this light, briefly state some of the criteria you may use to assess the effect of this additional staff/faculty position to your program below:					
	B. As a	applicable, list your reque	ests for:			

B. As applicable, list your

Materials, "B" Budget, facility refresh, Measure C equipment Refer to:

 $www.deanza.edu/gov/techtask force/pdf/Measure \% 20C_Prioritization_Processes_ClgeCnclApproved 6_10_10.pdf$

Please submit materials, "B" Budget, facility refresh, Measure C equipment, requests below in ranked order: (copy this section as needed). List 3 here, keep a prioritized list of all items on hand.

L	Rank	replacement		growth					
	Item Description:	scription:							
Cost Estimate : Contact Person, ext.									
1	Briefly state how this resource will enhance or maintain the status quo of your program plan to improve student learning relative to the campus								
	Mission, Institutional Core Competencies, or Program goals/plans below:								
2	2 Highlight FTE, PT/FTE ratios and WSCH that support your request below:								
3	3 If applicable, discuss PLOAC assessment results that support the program need for this resource below:								
4	Please note: It is an expectation that all resources that are allocated 2 or more years prior to the next comprehensive program review (2013-14)								
,	will be assessed relative to their contribution to the program, its course or program level outcomes and its program review criteria. In this light,								
	briefly state some of the criteria you may use to assess the effect of this additional resource upon your program below:								

Dean's Summary

- VI. Resource Requests include: staff, faculty, materials, "B" Budget, facility refresh, Measure C equipment
 - A. Please submit up to three **faculty and/or staff** requests below in ranked order: (copy this section as needed)

Rank	replacement	growth						
Position:								
Department:		Contact Person, ext.						
1 In addition to the Department's rationale and from a <u>dean's perspective</u> , briefly state how this person will enhance or maintain the								

- 1 In addition to the Department's rationale and from a <u>dean's perspective</u>, briefly state how this person will enhance or maintain the status quo of your program plan to improve student learning relative to the campus Mission, Institutional Core Competencies, or Program goals/plans below:
- 2 Address FTE, PT/FTE ratios and WSCH that support your request below:
- 3 In light of the department's statements about assessment results, describe any additional need or service to the College this person may bring to the Division below:

	4 It is an expectation that resource allocations (awarded 2 or more years prior to the next Comprehensive Program Reviews assessed relative to their contributions to the program, its course or program level outcomes and its program review credight, briefly state some of the criteria you, as the Dean, may use to assess the effect of this additional staff/faculty position program below:							
В.	As applicable, list your requests for:							
	Materials, "B" Budget, facility refresh, Measure C equipment Refer to:							
	http://www.deanza.edu/gov/techtaskforce/pdf/Measure%20C_Prioritization_Processes_ClgeCnclApproved6_10_10.pdf Please submit materials, "B" Budget, facility refresh, Measure C equipment, requests below in ranked order: (copy this section as needed) List 3 here, keep a prioritized list all items on hand.							
		Rank	replacement	growth				
		Item Description:	replacement	Browen				
		Cost Estimate :		Contact Person, ext.				
	From a <u>Dean's perspective</u> , are there additional factors to add to the Department's rationale for this resource request? How will the addition of this resource enhance or maintain the status quo of this program's plan to improve student learning relative to the cam Mission, Institutional Core Competencies, or Program Goals? Use the following three sections below to state:							
	1	Additional factors:						
	2	Highlight FTE, PT/FTF	E ratios and WSCH that support the request	below:				
	3	3 If applicable, discuss PLOAC assessment results that support the program need for this resource below:						
	4 It is an expectation that resource allocations (awarded 2 or more years prior to the next comprehensive program review) will be assessed relative to their contributions to the program, its course or program level outcomes and its program review criteria. In the light, briefly state some of the criteria you, as the Dean, may use to assess the effect of this additional staff/faculty position to your program below:							